







# **Model Curriculum**

## **Supervisor Interior Designer**

**SECTOR: FURNITURE & FITTINGS** 

SUB-SECTOR: INTERIOR DESIGN OCCUPATION: INTERIOR DESIGN

REF ID: FFS/Q9103, V1.0

**NSQF LEVEL: 5** 















## Certificate

### CURRICULUM COMPLIANCE TO QUALIFICATION PACK – NATIONAL OCCUPATIONAL STANDARDS

is hereby issued by the

FURNITURE & FITTINGS SKILLS COUNCIL

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#### **MODEL CURRICULUM**

Complying to National Occupational Standards of Job Role/ Qualification Pack: 'Supervisor Interior Designer' QP No. 'FFS/Q9103 NSQF Level 5'

Date of Issuance: April 15<sup>th</sup> , 2018

Valid up to\*: April 14<sup>th</sup> , 2019

\*Valid up to the next review date of the Qualification Pack

Authorized Signatory (Furniture & Fittings Skill Council)









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# **Supervisor Interior Designer**

## CURRICULUM / SYLLABUS

This program is aimed at training candidates for the job of a "<u>Supervisor Interior Designer</u>", in the "<u>Furniture & Fittings</u>" Sector/Industry and aims at building the following key competencies amongst the learner.

Program Name	Supervisor Interior Des	signer	
Qualification Pack Name & Reference ID	FFS/Q9103, v1.0		
Version No.	1.0	Version Update Date	02-02-2017
Pre-requisites to Training	Class XII  2+ years or relevant exp	perience	
Training Outcomes	<ul> <li>Gain knowledge aborole of an Interior Dits structure, response Designer</li> <li>Client need identification requirement.</li> <li>Supervise the surve of client site.</li> <li>Onsite installation approcurement and supersurement and supersurement and supersurement and safety relevant to cale.</li> <li>Carry out work expenses</li> </ul>	rogramme, participants will out organization structure, resigner: He/she will underst sibilities, reporting structure a fication: He/she will analyse ey location/site: He/she will and execution as per drawing pervise in the onsite installation as a compared as a client site/ workplates are in terms of personal surpentry occupation.  If ectively: Work effectively ers etc. adhering to the organization.	responsibilities and and the organization and role of an Interior the client need and supervise in survey ags: He/she manage on as per the design as per the design afety and equipment with stakeholders,









This course encompasses <u>5</u> out of <u>5</u> NOS (National Occupational Standards), of "<u>Supervisor Interior Designer</u>" Qualification Pack issued by "<u>Furniture & Fittings Skill Council</u>".

Sr No	Module	Key Learning Outcomes	Equipment required
1	Introduction Theory Duration (hh:mm) 08:00 Practical Duration (hh:mm) 00:00 Corresponding NOS Code Bridge Module	<ul> <li>Recognize the importance of general disciple in the class room (do's and don'ts)</li> <li>Define the responsibilities of a Supervisor Interior Designer and its job opportunities</li> <li>Explain scope of furniture &amp; fittings industry</li> <li>List expectations and outcome from the training</li> <li>Impart basic skills of communication</li> </ul>	White Board Marker Computer Presentation software Projector Charts
2	Understanding the organizational context/ company/ employer  Theory Duration (hh:mm) 08:00  Practical Duration (hh:mm) 00:00  Corresponding NOS Code FFS/N9106	<ul> <li>Identify and discuss codes, standards, policies, manuals, rules and regulation of the organization</li> <li>Identify the concerned persons in case of queries on procedures/products/ escalation/ any problem</li> </ul>	White Board Marker Computer Presentation software Projector Charts
3	Maintain health and safety at client site/ workplace  Theory Duration (hh:mm) 04:00  Practical Duration (hh:mm) 04:00  Corresponding NOS Code FFS/N8804	<ul> <li>Follow health and safety related instructions applicable to the work location</li> <li>Carry out activities in line with approved guidelines and procedures</li> <li>Follow relevant instructions relating to safe and correct use of equipment</li> <li>Follow relevant occupational safety policies while handling sharp tools to make and install furniture and fittings</li> <li>Safely handle and dispose waste and debris</li> <li>Undertake basic safety checks before start of work</li> <li>Monitor the workplace and work processes for potential risks and threats</li> <li>Identity, report/seek clarification if any, for any potential risks/ threats</li> <li>Use safety equipment and personal protection equipment as needed correctly in accordance with work policy</li> </ul>	White Board Marker Computer Presentation software Projector Charts









		<ul> <li>Follow recommended material handling procedure to control damage and personal injury</li> <li>Apply good housekeeping practices at all times to maintain clean and safe workplace</li> </ul>	
4	Dealing with emergencies  Theory Duration (hh:mm) 04:00  Practical Duration (hh:mm) 04:00  Corresponding NOS Code FFS/N8804	<ul> <li>Ensure general health and safety equipment are available at work site</li> <li>Follow appropriate procedures for dealing with accidents, fires and emergencies</li> <li>Use emergency equipment in accordance with manufacturers' specifications and workplace requirements</li> </ul>	White board Marker Computer Presentation software First aid equipment Safety instruments and clothing Fire extinguishers
5	Work as a team  Theory Duration (hh:mm) 04:00  Practical Duration (hh:mm) 04:00  Corresponding NOS Code FFS/N8803	<ul> <li>Communicate with colleagues clearly and effectively within the team</li> <li>Plan the work and schedule tasks with team colleagues</li> <li>Display responsible and disciplined behaviour to the team and use polite language and maintain office etiquettes</li> <li>Ensure not to display any racial discrimination toward colleagues</li> <li>Monitor the progress and help in troubleshoot issues faced by team and communicate clearly with colleagues and discuss, resolve any concerns/issues/conflict to avoid any delays at work</li> <li>Ensure adherence to all procedural requirements- compliance to regulations and organization requirements and proper record keeping</li> <li>Seek assistance when needed and complete the assigned tasks within timeline</li> </ul>	White Board Marker Computer Presentation software Projector Charts









6	Interact with seniors/ superiors  Theory Duration (hh:mm) 04:00  Practical Duration (hh:mm) 04:00  Corresponding NOS Code FFS/N8803	<ul> <li>Communicate with leaders on work output requirements for providing optimum solution to the client</li> <li>Connect and discuss about process flow improvements, quality of output, product defects encountered from previous process, repairs and maintenance of tools and machinery and find solutions on issues</li> <li>Mitigate any areas of concern that may arise during the course of work by discussing with seniors including any potential hazards, process disruptions by machine/equipment failure</li> <li>Interact and provide regular updates and incorporate feedback/suggestions</li> <li>Report in time about any delays or shortages</li> <li>Receive and incorporate feedback on work standards to further improvise</li> <li>Discuss and review the completed work with the senior for final submission and approval from client</li> </ul>	White Board Marker Computer Presentation software Projector Charts
7	Client need Identification  Theory Duration (hh:mm) 32:00  Practical Duration (hh:mm) 80:00  Corresponding NOS Code FFS/N9106	<ul> <li>Set up meeting with prospective clients</li> <li>Analyze client requirement in terms of residential or commercial design.</li> <li>Assess requirements of the customer through discussion and understand the requirements</li> <li>Assess the budget and the timelines of work commitments</li> <li>Discuss and evaluate the quality standards required from the client</li> <li>Determine the factors affecting planning of space/environment</li> <li>Study the market trends and keep updated on customer preferences, latest trends and upcoming trends/developments</li> <li>Confirmation of client requirements and sign off from the client</li> </ul>	White Board Marker Computer Office Suite Presentation software Projector Drafting Table Drafting Instruments









8	Supervise in survey of the location /site  Theory Duration (hh:mm) 42:00  Practical Duration (hh:mm) 132:00  Corresponding NOS Code FFS/N9107	<ul> <li>Assist in resolving any concerns/issues with team with regards to conducting physical survey including dimensions of work area</li> <li>Assess the current scenario of natural lighting/openings/spacing/layout within he work area</li> <li>Provide support in analyzing the requirements as per market requirements like compliance to vastu/feng shui</li> </ul>	White Board Marker Computer Office Suite Presentation software Projector Drafting Table Drafting Instruments Survey instruments Measuring instruments GPS
9	Oversee designing of the possible drawing alternatives  Theory Duration (hh:mm) 42:00  Practical Duration (hh:mm) 148:00  Corresponding NOS Code FFS/N9107	<ul> <li>Discuss with team and list out the possible adherence needed with respect to design solution.</li> <li>Prepare detailed specifications including drawing and dimensions of the layout along with the furniture and other fittings and space planning</li> <li>Supervise models made by use of computer aided design (CAD) software</li> <li>Discuss and review design alternatives of various kinds with the team and provide inputs/suggestions to team to improve/modify</li> <li>Undertake the necessary documentation filings with government /private departments and correspond with authorities for approval ,if needed</li> <li>Discuss the alternatives with team/seniors and present the possible alternatives to the client and take their signoff once the design is approved post incorporation of all inputs received</li> </ul>	White Board Marker Computer Presentation software Projector Charts Design software
10	Procurement Management  Theory Duration (hh:mm) 54:00  Practical Duration (hh:mm) 148:00  Corresponding NOS Code FFS/N9108	<ul> <li>Evaluate the procurement plan via discussion with team and undertaking superior approval</li> <li>Review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor</li> <li>Oversee inviting quotations from vendors for fabrication, paint and wall coverings, furniture and fittings, carpeting, art work etc.</li> <li>Negotiate with vendors for finalization of contracts for purchase of furniture and other materials</li> <li>Review and support team to ensure documentation and record keeping</li> <li>Confirm adherence to laws/rules</li> </ul>	White Board Marker Computer Presentation software Projector Charts









11	Supervise in installation and execution as per drawings  Theory Duration (hh:mm) 62:00  Practical Duration (hh:mm) 172:00  Corresponding NOS Code FFS/N9108	<ul> <li>Monitor and supervise installation of furniture and materials</li> <li>Review to ensure completion of work in accordance to standards and deliverable by subcontracted firms/vendors</li> <li>Review and resolve any issues/conflicts which may hinder the work</li> <li>Supervise to ensure optimal usage of inventory and other materials</li> <li>Support team to ensure adherence to documentation and record keeping of all records related to work completion</li> <li>Ensure that waste disposal is done in accordance with safe working practices and procedures</li> </ul>		
	<b>Total Duration</b>	Unique Equipment Required for the QP:		
		Design Software, Drafting instruments and Table, Workshop tools, Survey tools		
	Theory Duration:	Tools: Foot rule, callipers, right angle device, measuring instrument, Drilling		
	264:00 Machine, Colour Pencils Carpentry tools, Safety equipment			
	Practical Duration: 696:00	White Board, Marker Pens, Computer		

Grand Total Course Duration: 960 Hours, 0 minutes

(This syllabus/curriculum has been approved by **Furniture & Fittings Skill Council)** 









# Trainer Prerequisites for Job role: "Supervisor Interior Designer" mapped to Qualification Pack: "FFS/Q9103"

Sr. No.	Area	Details
1	Description	To deliver accredited training service, mapping to the curriculum detailed above, in accordance with the Qualification Pack <u>"FFS/Q9103"</u> .
2	Personal Attributes	Should have good communication skills Should be good in spoken and written English language Should have a pleasing personality and a desire to help students learn Should be Computer and Digital media savvy Should be willing to learn new technology and latest market trends
3	Minimum Educational Qualifications	Diploma in Interior Design with 5 years' experience Or Degree in Interior Design with 5 years' experience Or Bachelor in Architecture with 3 year experience in Interior Design
4a	Domain Certification	Certified for Job Role: "Supervisor Interior Designer" mapped to QP: "FFS/Q9103". Minimum accepted score 80% as per the FFSC guideline.
4b	Platform Certification	Recommended that the Trainer is certified for the Job Role: "Trainer", mapped to the Qualification Pack: "MEP/Q0102". Minimum accepted score as per respective FFSC guideline is 80%.
5	Experience	Minimum three years of experience in Interior Design









#### **Annexure: Assessment Criteria**

Job Role Supervisor Interior Designer

**Qualification Pack** FFS/Q9103, v1.0

Sector Skill Council Furniture & Fittings Skill Council

#### **Guidelines for Assessment**

- 1. Criteria for assessment for each Qualification Pack will be created by the Sector Skill Council. Each Performance Criteria (PC) will be assigned marks proportional to its importance in NOS. SSC will also lay down proportion of marks for Theory and Skills Practical for each PC.
- 2. The assessment for the theory part will be based on knowledge bank of questions created by the SSC.
- 3. Assessment will be conducted for all compulsory NOS, and where applicable, on the selected elective/option NOS/set of NOS.
- 4. Individual assessment agencies will create unique question papers for theory part for each candidate at each examination/training center (as per assessment criteria below).
- 5.Individual assessment agencies will create unique evaluations for skill practical for every student at each examination/training center based on this criteria
- 6.To pass the Qualification Pack, every trainee should score a minimum of 70% in aggregate
- 7. In case of unsuccessful completion, the trainee may seek reassessment on the Qualification Pack.

	Compulsory NOS		Marks Allocation			
Total Marks: 600						
Assessment	Assessment criteria for outcomes					
outcomes		Total	Out	Theory	Skills	
		Marks	Of	Theory	Practical	
1 FFS/N9106	PC1. set up meeting with prospective	100	7	1	6	
(Client need identification and	clients					
supervise in survey of the location)	PC2. analyse client requirement in		10	2	8	
of the location,	terms of residential or commercial design					
	PC3. assess requirements of the customer through discussion and understand the requirements in terms of style, theme and aesthetics etc.		12	2	10	
	PC4. assess the budget and the timelines of work commitments		12	2	10	
	PC5. discuss and evaluate the quality standards required from the client		9	2	7	









		Т	1		1
	PC6. determine the factors affecting		12	2	10
	planning of space/environment, eg				
	: requirements of kind of furniture				
	, usage of various kinds of				
	furniture or materials or fixtures in				
	that space etc.				
	207		10		0
	PC7. study the market trends and keep		10	2	8
	updated on customer preferences,				
	latest trends and upcoming				
	trends/developments				
	PC8. confirmation of client		7	1	6
	requirements and sign off from the				
	client				
	S. C.				
	PC9. assist in resolving any		7	1	6
	concerns/issues with regards to				
	conducting physical survey				
	including dimensions of work area				
	PC10. assess the current scenario of	_	8	2	6
	natural lighting / openings /				
	spacing / layout within the work				
	area				
	DOMA				-
	PC11. provide support in analysing the		6	1	5
	requirements as per market				
	requirements like compliance to				
	vastu/feng shui				
			100	20	80
2. FFS/N9107	PC1. discuss with team and list out the	100	20	4	16
(Oversee design	possible adherence needed with				
drawings for the	respect to design solution. For				
location/space	example in terms of customer				
	style/theme, symmetry and layout,				
	practicality, space planning, color				
	coordination etc.				
	PC2. prepare detailed specifications		20	4	16
	including drawing and dimensions				
	of the layout along with the				
	furniture and other fittings and				
	space planning				









	T	ı			I .
	PC3. supervise models made by use of		18	4	14
	computer aided design (CAD)				
	software and on the color palette,				
	furniture, lighting, flooring, wall				
	covering etc.				
	PC4. discuss and review design		15	3	12
	alternatives of various kinds with				
	the team and provide				
	inputs/suggestions to team to				
	improve/modify				
	PC5. undertake the necessary		12	2	10
	documentation filings with				
	government /private departments				
	and correspond with authorities for				
	approval ,if needed				
	PC6. discuss the alternatives with	1	15	3	12
	team/seniors and present the				
	possible alternatives to the client				
	and take their signoff once the				
	design is approved post				
	incorporation of all inputs received				
	meorporation of an impats received				
	meorporation of an inputs received		100	20	80
3. FFS/N9108	PC1. evaluate the procurement plan	100	<b>100</b>	<b>20</b>	<b>80</b>
3. FFS/N9108 (Management of		100			
(Management of procurement and	PC1. evaluate the procurement plan	100			
(Management of	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval	100		2	
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and	100			
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval	100	8	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance	100	8	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite	100	8	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed	100	8	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor	100	8	2	8
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting	100	8	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor	100	10	2	8
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor  PC3. oversee inviting quotations from	100	10	2	8
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor  PC3. oversee inviting quotations from vendors for fabrication, paint and	100	10	2	8
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor  PC3. oversee inviting quotations from vendors for fabrication, paint and wall coverings, furniture and	100	10	2	8
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor  PC3. oversee inviting quotations from vendors for fabrication, paint and wall coverings, furniture and fittings, carpeting, art work etc.	100	10	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor  PC3. oversee inviting quotations from vendors for fabrication, paint and wall coverings, furniture and fittings, carpeting, art work etc.  PC4. negotiate with vendors for	100	10	2	6
(Management of procurement and	PC1. evaluate the procurement plan via discussion with team and undertaking superior approval  PC2. review to ensure compliance followed in respect of invite quotations from short listed vendors, comparing and selecting the vendor  PC3. oversee inviting quotations from vendors for fabrication, paint and wall coverings, furniture and fittings, carpeting, art work etc.  PC4. negotiate with vendors for finalization of contracts for	100	10	2	6









	PC5. review and support team to		6	1	5
	ensure documentation and				
	record keeping of all records				
	related to quotations invited,				
	bids received and invoice				
	received				
	PC6. confirm adherence to laws/rules		6	1	5
	with respect to raising invites etc				
	PC7. monitor and supervise		10	2	8
	installation of furniture and		10	-	
	materials as per drawing finalized				
	materials as per arawing imanzed				
	PC8. review to ensure completion of	]	10	2	8
	work in accordance to standards				
	and deliverable by subcontracted				
	firms/vendors				
	PC9. review and resolve any		8	2	6
	issues/conflicts which may hinder				
	the work				
	PC10. supervise to ensure optimal		10	2	8
	usage of inventory and other				
	materials				
	PC11. support team to ensure		6	1	5
	adherence to documentation and				
	record keeping of all records				
	related to work completion				
	PC12. ensure that waste disposal is		8	2	6
	done in accordance with safe			_	
	working practices and				
	procedures				
	ριοτεααίες				
			100	20	80
4. FFS/N8803	PC1. communicate with colleagues	100	5	1	4
(Work successfully	clearly and effectively w.r.t work				
with colleagues)	division/work flow within the team				
	PC2. plan the work and schedule tasks	-	10	2	8
	with team colleagues			_	
	tourn concupacy				









	PC3.	display responsible and disciplined	7	1	6
		behaviour to the team and use			
		polite language and maintain office			
		etiquettes			
	PC4.	ensure not to display any racial	5	1	4
		discrimination toward colleagues			
-	PC5.	monitor the progress and help in	7	1	6
	r CJ.	troubleshoot issues faced by team	,	1	U
		·			
		and communicate clearly with			
		colleagues and discuss, resolve any			
		concerns/issues/conflict etc. to			
		avoid any delays at work			
	PC6.	ensure adherence to all procedural	5	1	4
		requirements- compliance to	J	_	
		regulations and organization			
		requirements and proper record			
		keeping			
	PC7.	raise questions to clarify work	10	2	8
		responsibilities in order to			
		effectively work within timelines			
		,			
	PC8.	seek assistance when needed and	7	1	6
		complete the assigned tasks within			
		timeline			
_	D.00				
	PC9.	communicate with leaders on	5	1	4
		work output requirements for			
		providing optimum solution to the			
		client			
<u> </u>	PC10	. connect and discuss about process	10	2	8
	. 010	flow improvements, quality of	10	2	o l
		output, product defects			
		encountered from previous			
		process, repairs and maintenance			
		of tools and machinery as required			
		etc. and find solutions on issues			









	PC11. mitigate any areas of concern that may arise during the course of work by discussing with seniors including any potential hazards, process disruptions by machine/equipment failure etc.		7	1	6
	PC12. interact and provide regular updates and incorporate feedback/suggestions		5	1	4
	PC13. report in time about any delays or shortages		5	1	4
	PC14. receive and incorporate feedback on work standards to further improvise		5	1	4
	PC15. discuss and review the completed work with the senior for final submission and approval from client		7	1	6
			100	20	80
5. FFS/N8804 (Maintain health and safety at client site/workplace)	PC1. follow health and safety related instructions applicable to the work location at all times	100	5	1	4
	PC2. carry out own activities in line with approved guidelines and procedures		6	2	4
	PC3. follow relevant instructions relating to safe and correct use of equipment and relevant occupational safety policies while handling sharp tools to make and install furniture and fittings		6	2	4
	PC4. ensure to safely handle and dispose of waste and debris		7	2	5









			T			
F	PC5.	undertake basic safety checks before start of work and monitor the workplace and work processes for potential risks and threats		7	2	5
F	PC6.	identity and report/seek clarification if any, for any potential risks/ threats to supervisors or other authorized personnel		6	2	4
F	PC7.	use safety equipment and personal protection equipment as needed, e.g. gloves, goggles, mask and shoes correctly in accordance with work policy		7	2	5
F	PC8.	follow recommended material handling procedure to control damage and personal injury		6	1	5
F	PC9.	apply good housekeeping practices at all times to maintain clean and safe workplace		6	1	5
F	PC10.	check and ensure general health and safety equipment are available at work site		6	2	4
F	PC11.	follow appropriate procedures for dealing with accidents, fires and emergencies, including communicating location and directions for emergency evacuation		6	2	4
F	PC12.	follow emergency procedures to company standard / workplace requirements		7	2	5
F	PC13.	use emergency equipment in accordance with manufacturers'		6	2	4









		specifications and workplace requirements				
	PC14	to the any injury in accordance with recognized first aid techniques		6	2	4
	PC15	inspect/test, refurbish, replace and store the first aid equipment as appropriate		7	2	5
	PC16	administered in accordance with workplace procedures		6	3	3
			Total	100	30	70
6.FFS/N8802 (Undertake entrepreneurship activities)	PC1.	conduct market survey and analyze market demand based on market trend, existing competition, current requirement, market status, etc.	100	8	2	6
	PC2.	self-evaluate on the capability to start business, develop business, manage an organization, manage time, handle different people (customers, vendors, government officials, bankers, consultants, etc.),make independent and clear decisions under pressure, physical and emotional stamina to work long hours and and ability to deliver within timelines		12	2	10
	PC3.	consult experts in the fields and interact with successful entrepreneurs to gain more knowledge		7	1	6
	PC4.	develop and acquire entrepreneurial skills like technical skills- (through training		10	2	8









	or through work experience) on services, equipment, relevant laws and regulations, safety hygiene and sanitation etc., sales and marketing skills etc.			
PC5.	identify possible sources of finance/loan	5	1	4
PC6.	identify potential target market and target customers and maintain customer database	5	1	4
PC7.	evaluate and decide on positioning of product/services in view of potential buyers	5	1	4
PC8.	identify suitable location for ease of conducting business	5	1	4
PC9.	identify and lead a team for management of business	5	1	4
PC10.	ensure compliance with all government laws, local state laws and other regulations as maybe applicable	5	1	4
PC11.	set a pricing strategy for the product/service based on the value of the product and modify pricing as and when required	5	1	4
PC12.	conduct risk assessment and identify opportunities for scaling up the business	5	1	4
PC13.	collect information related to various subsidies/funds/ schemes offered by the government, authorized state units and other financial institutions	5	1	4
PC14.	track and maintain records, and monitor them on a regular basis	5	1	4









PC15. develop and execute promotional strategies for the business based on the budget and target segment PC16. implement processes which help in minimizing costs and maximizing profits	_	5	1	4
		100	20	80
Grand Total		600	130	470
Percentage Weightage			22%	78%
Minimum pass % to qualify (aggregate)			70%	